

# FULL YEAR 2021

**EARNINGS UPDATE** 

February 10, 2022



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### Energy transition as a business model

#### **ENERGY TRANSITION COMPANY**

# REDUCE COSTS AND EMISSIONS FROM O&G PRODUCTION

## DEVELOP COMPETITIVE RENEWABLE ENERGY SOLUTIONS

#### **VALUE PLATFORMS**

#### **OCEAN INFRASTRUCTURE**



Contractual backlog



Fleet uptime performance



Emissions reduction

#### **GROWING THE CORE**





#### **NEW ENERGIES**





Digital services



### Highlights



FPSO Liza Unity on track for first oil in 1Q22

Fleet uptime

**EBITDA** Guidance delivered

2 major FPSO Awards



#### **RECORD PERFORMANCE**

<0.1 TRIFR<sup>1</sup>

US\$29.5 billion record backlog

US\$4.8 billion financing raised

US\$343 million returned to shareholders in 2021



- c. 30% gas flaring reduction over the last 5 years
  - c. 10% fleet GHG intensity reduction vs 2020

Net ZERO<sup>2</sup> by 2050

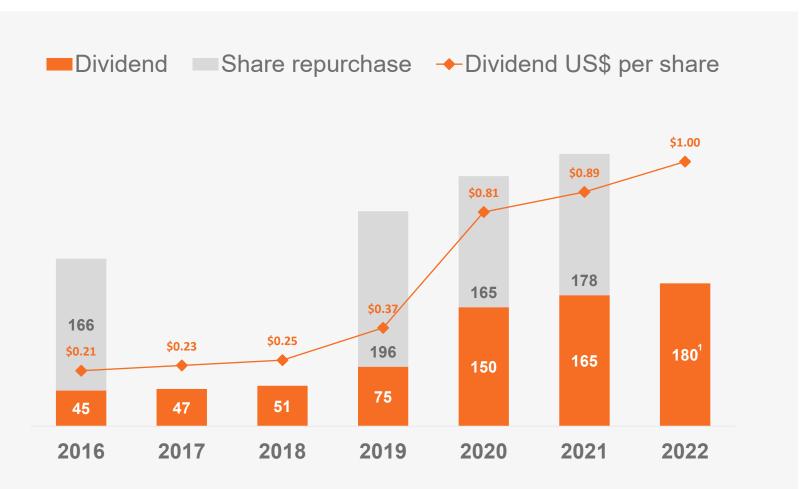
Continuing achievements in Floating Offshore Wind

<sup>(2)</sup> Strategy compatible with net Zero emissions on scope 1, 2, 3 (downstream leased assets) no later than 2050



<sup>(1)</sup> Total Recordable Injury Frequency Rate per 200,000 man-hours

### Strong performance driving shareholder returns US\$ millions



13% DIVIDEND INCREASE

to US\$1.00 per share

**6 CONSECUTIVE YEARS** 

of growing dividends

> US\$ 1.4 BILLION

Returns over the period



<sup>(1) 2022</sup> dividend will be proposed to the Annual General Meeting, dividend amount disclosed is based on the number of shares outstanding less the treasury shares held at December 31, 2021, the final amount depends on number of shares entitled to dividend as of Ex-dividend date



### **ESG**

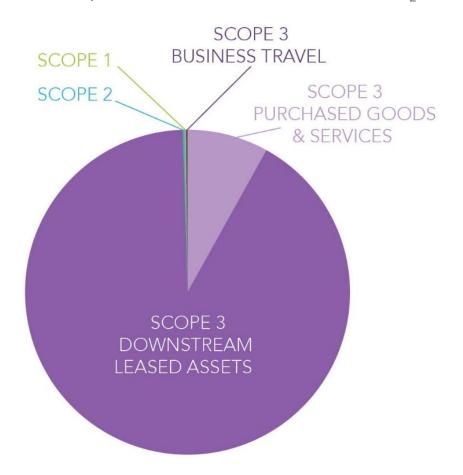
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### Supporting clients' net zero emission commitments

SBM Offshore Reported Emissions 2021 – based on CO<sub>2</sub>e volumes



**NEAR ZERO SCOPE 1 & 2** 

# AMONG LOWEST UPSTREAM EMISSIONS INTENSITY<sup>1</sup>

for deep water oil fields

#### emissionZERO®

emissions reduction program on track

#### **NET ZERO BY 2050**

scope 1, 2 and 3 (Downstream Leased Assets)

(1) Source: Rystad. Comparing deep water, oil sand, other onshore, offshore shelf and shale/tight oil



### A recognized strong 2021 ESG performance

#### Improving External Recognition



Sustainability Award Industry Mover 2022

S&P Global

Ranking:

95<sup>th</sup> percentile





Relative position:

#1 amongst peers<sup>1</sup>



Rating: A

[AAA= max, CCC=min]



Rating: **B** 

[A = max, D - = min]

#### 10 SDG-linked Company targets





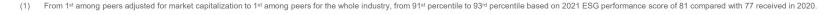














### Continuously raising the ESG ambition



#### **EXPAND SUSTAINABILITY FOCUS AND ACTIONS**

human rights, diversity and inclusion, circularity

#### **R&D INVESTMENT**

in EU taxonomy eligible activities

#### **NET ZERO BY 2050**

strategy and actions aligned with ambition













































### ESG

### **Ocean Infrastructure**

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### Maintained business continuity in a safe environment

#### **COVID-19 PANDEMIC**

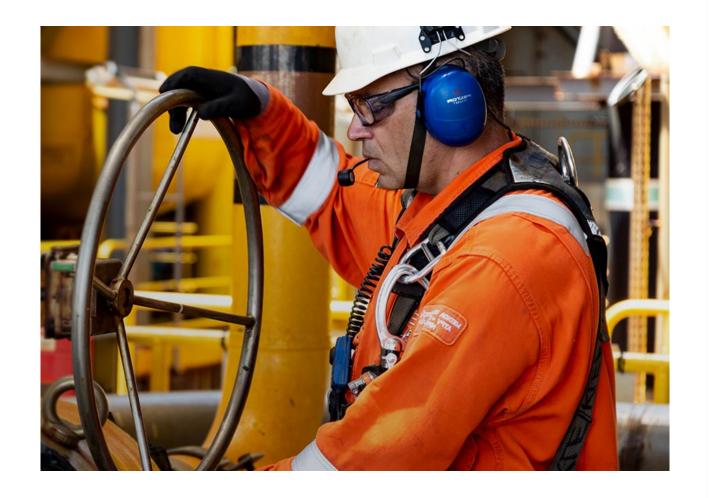
ongoing protocols to manage safety, stress and fatigue

#### 99.1% FLEET UPTIME

out of 15 units and in line with historical track record

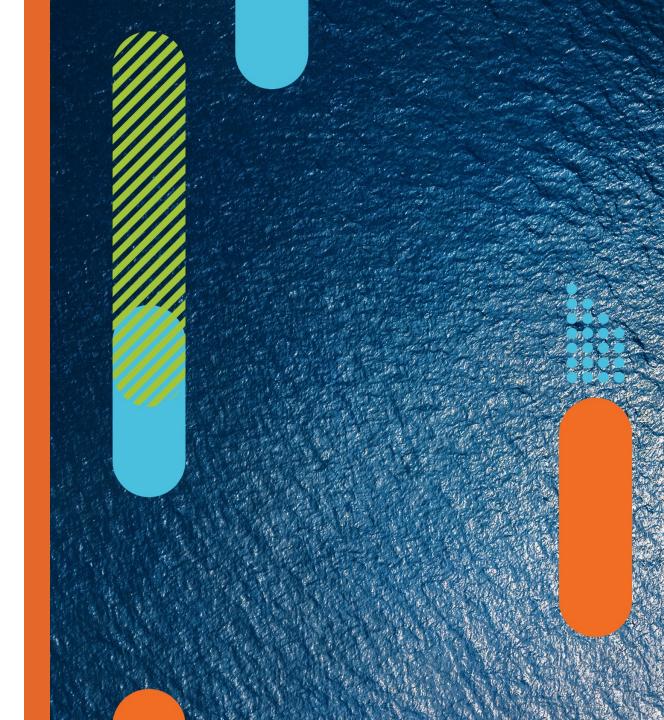
#### **BEST OIL PLATFORM OPERATIONS**

award received from key client Petrobras<sup>1</sup>





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### Reliable execution despite pandemic challenges

			Percentage of completion <sup>1</sup>	Expected First Oil
FAST WARD	FPSO Liza Unity	E <b>x</b> onMobil	> 75%	2022
FAST WARD	FPSO Sepetiba	BR PETROBRAS	> 50% < 75%	2023
FASTI WARD	FPSO Prosperity	E <b>x</b> onMobil	> 50% < 75%	2024
FAST WARD	FPSO Almirante Tamandaré	BR PETROBRAS	< 25%	2024
FASTI WARD!	FPSO Alexandre de Gusmão	ER PETROBRAS	< 25%	2025
FAST WARD	Yellowtail project <sup>2</sup> FEED	E <b></b> ∕⁄conMobil	•	-

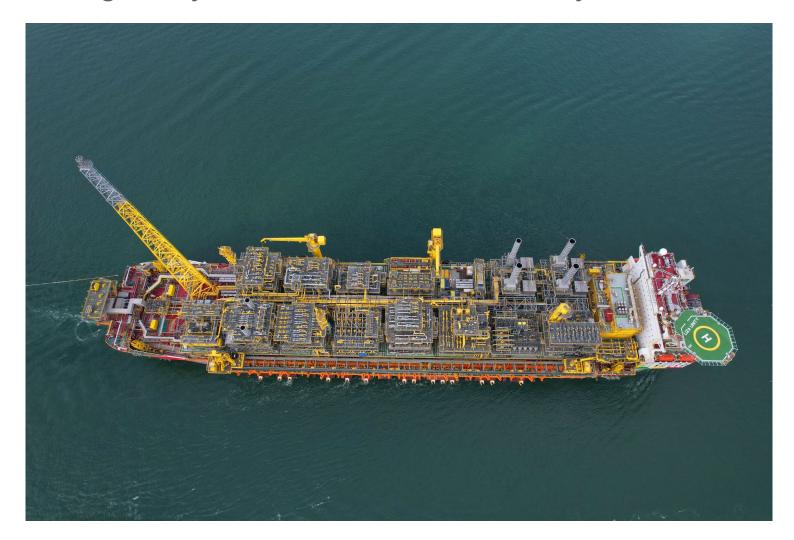




<sup>(2)</sup> Subject to government approvals in Guyana of the development plan, project sanction including final investment decision by ExxonMobil, and EEPGL's release of the second phase of work



### Getting ready to deliver FPSO Liza Unity



Safely moored and on track toward ESTIMATED FIRST OIL IN 1Q22

#### FIRST FAST4WARD® FPSO

to be delivered

#### 220,000 BARRELS/DAY

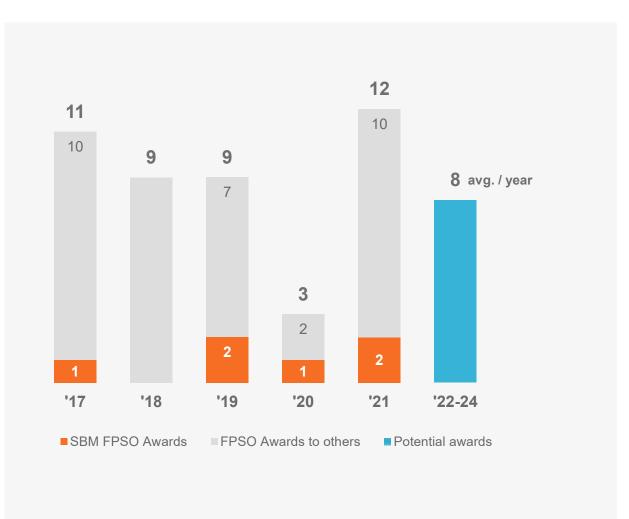
largest operating capacity

#### **WORLD'S FIRST FPSO**

with SDG-linked class notation SUSTAIN-1



### Selective and disciplined in a favorable FPSO market outlook





Source: SBM Offshore market intelligence

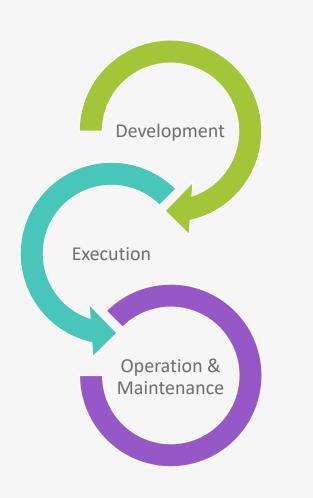


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### Positioning in the full Floating Offshore Wind value chain



#### **CO-DEVELOPMENTS**

2 x 100MW Llŷr project 60MW Cademo project

#### PROVENCE GRAND LARGE

25MW wind farm pilot project under construction

#### FLOATING COMMERCIAL WIND FARMS

supporting developers as EPCI contractor in key countries

#### STRATEGIC PARTNERSHIPS

Supporting the development of our second-generation offshore wind floater



### ■ Tension Leg Platform benefits enhanced by Float4Wind<sup>TM</sup>

SIMPLER DESIGN
TO PRODUCE AND BUILD

MASS PRODUCTION OF COMPONENTS

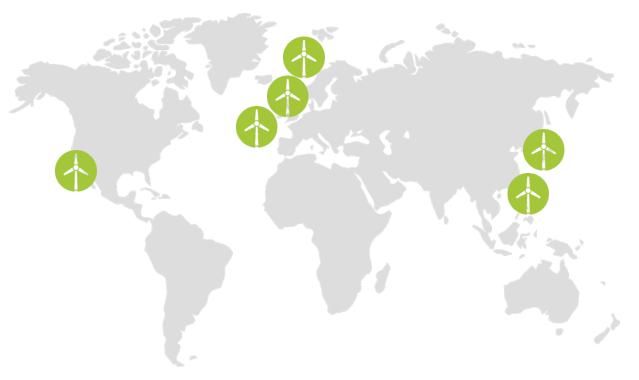
SHORTER PLANNING EXECUTION





### Floating Offshore Wind market outlook improving

6-16GW potentially installed by 2030



Engaging in **ALL KEY MARKETS** 

**TARGETING AT LEAST 2GW BY 2030** 

installed capacity or under construction

**AMBITION TO BE TOP 3** 

floating technology provider





Source: SBM Offshore market intelligence

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### Financial Highlights



**US\$29.5 BILLION** 

Record backlog<sup>1</sup>



**US\$4.8 BILLION** 

Financings<sup>2</sup> closed to secure growth



#### 10% CASH RETURN YIELD<sup>3</sup>

US\$343 million cash returned to shareholders in 2021

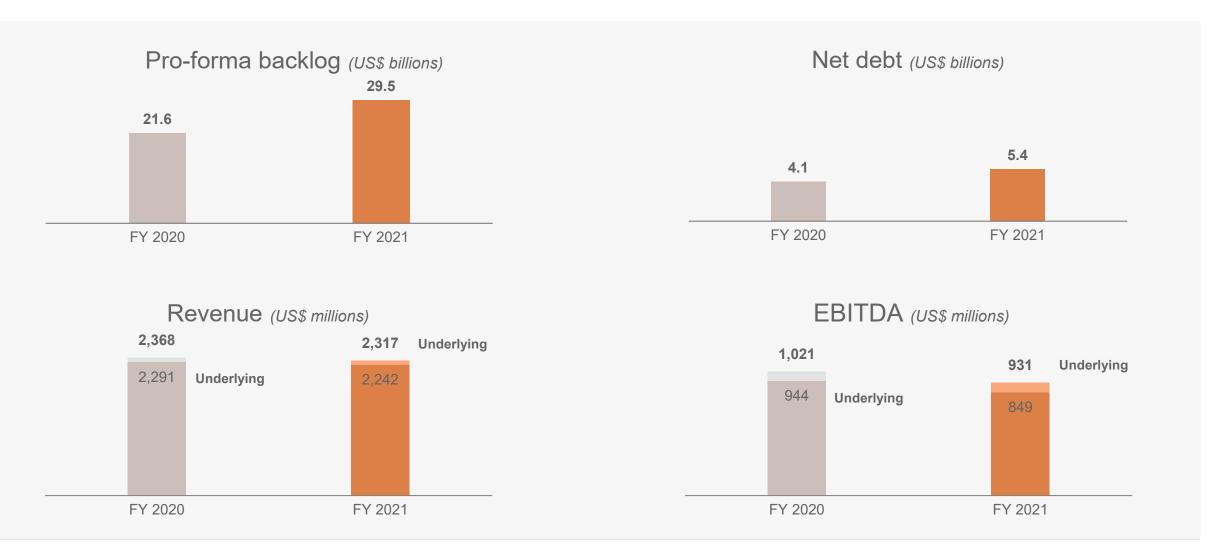


<sup>(2)</sup> Financing closed at SPV levels, full amount disclosed

<sup>(3)</sup> Yield based on dividend and share repurchase over 2021 compared to SBM Offshore market capitalization as of year-end 2020



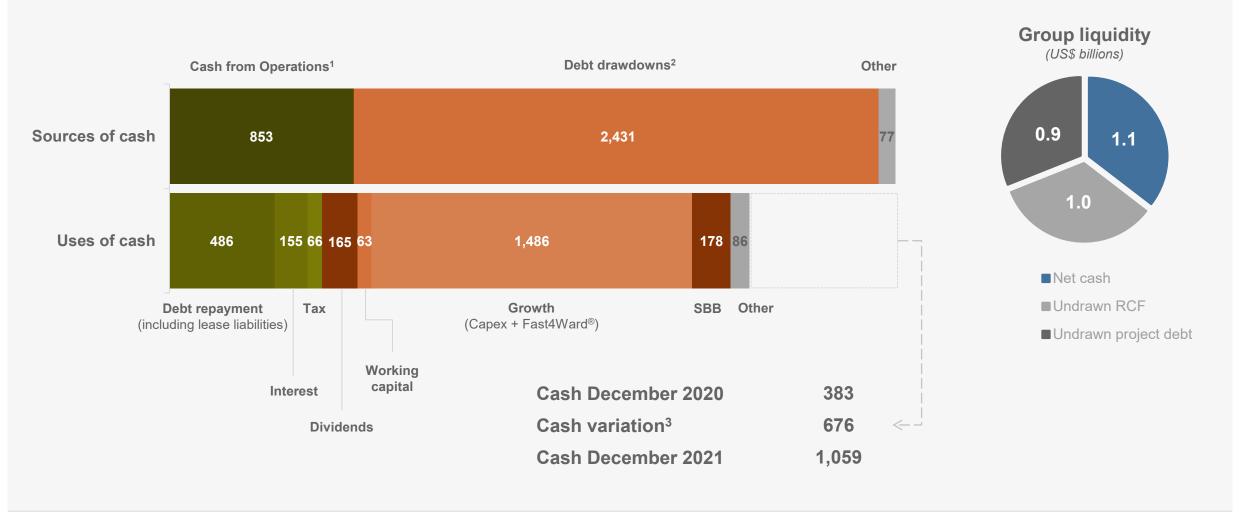
#### ■ Directional Overview¹



<sup>(1)</sup> Directional reporting, presented in the Financial Statements under section 4.3.2 Operating Segments and Directional Reporting, represents a pro-forma accounting policy, which treats all lease contracts as operating leases and consolidate all co-owned investees related to lease contracts on a proportional basis, based on percentage of ownership. This explanatory note relates to all Directional reporting in this document.



### 2021 Sources and Uses of Cash and Liquidity Directional, US\$ millions



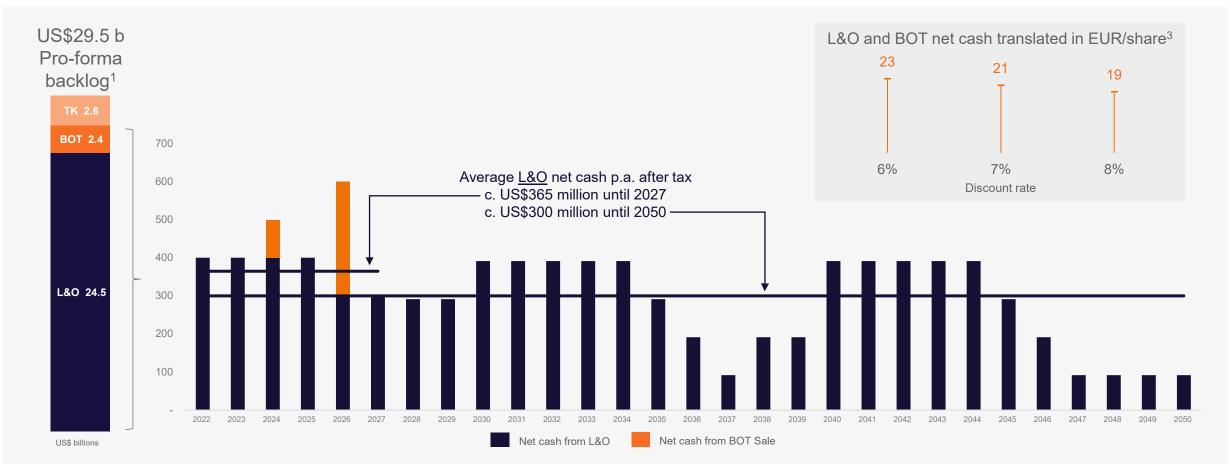


Includes the net proceeds from the FPSO Cidade de Ilhabela bond issuance, project loans and bridge loans related to FPSOs Almirante Tamandaré and Alexadre de Gusmão

Includes foreign currency impact of US\$(2) million



### c. 30 years of net cash flow visibility from L&O and BOT<sup>1</sup> Directional, US\$ millions



<sup>(1)</sup> Company estimated pro-forma net cash flow based on a variety of long-term assumptions which are subject to change, including pro-forma Directional backlog, operational expenses, debt redemptions, interests and tax but does not include net equity investment during construction.

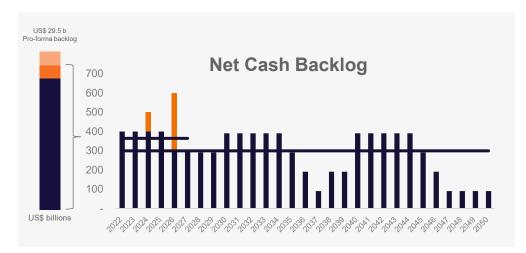
The pro-forma net cash flow includes the following key assumptions: FPSO Liza Unity debt amortization assumes no repayment during L&O and Loan redemption upon the sale impacting BOT. Refer to pro-forma backlog and borrowings repayment slide in appendix for more details.

(2) Rounding applied to nearest hundred million in the L&O and BOT sale net cash flow and then adjustments applied to reconcile with the total net cash.

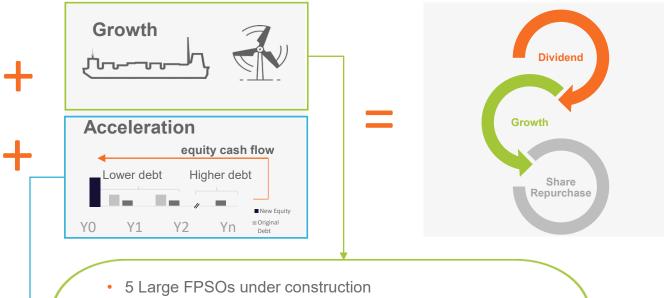


<sup>(3)</sup> EUR/share calculation based on Net Present Value of L&O and BOT sale pro-forma net cash flow discounted at rates commonly used by the financial community. Considering 0.88 US\$/EUR exchange rate as of 31-Dec-21 and 180,671,305 outstanding shares. Value excludes future awards and potential contract extensions.

### ■ Capital Allocation & Shareholder Returns Model US\$ millions



	6 Year Average Cash flow	Avg. 2022-2027
-Land	L&O Operating Cash after tax	~1,020
\$	Backlog L&O Debt Redemptions	~(490)
%	L&O interest	~(165)
	L&O net Cash Contribution	~365
	Corporate Overheads <sup>1</sup>	~(75)
	Average Net Cash generation	~290

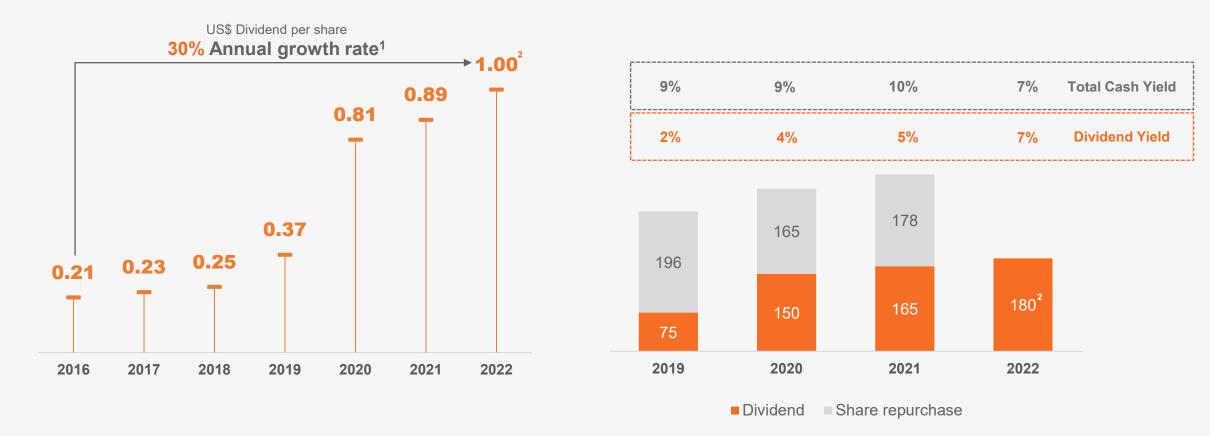


- 1 Large FPSO FEED
- Up to US\$200 million FOW co-development funding
- c. US\$150 million anticipated renewable pilot investments
- Project equity sell down
- Equity acceleration from project refinancings
- · Several refinancings under active assessment



(1) "Other" FY2021 Underlying EBITDA used as a proxy

### Building track-record of industry leading shareholder returns US\$ millions



Presents dividends and share repurchase amounts per year of payout



<sup>(1)</sup> Growth rate calculated as compounded annual rate (CAGR) of dividend per share

<sup>(2) 2022</sup> dividend will be proposed to the Annual General Meeting, dividend amount disclosed is based on the number of shares outstanding less the treasury shares held at December 31, 2021, the final amount depends on number of shares entitled to dividend as of Ex-dividend date Yields are based on SBM Offshore market capitalization at the end of each previous year

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#### 2022 Guidance

DIRECTIONAL EBITDA Around 900 million US\$

**DIRECTIONAL REVENUES** Above 3.1 billion US\$

LEASE & OPERATE Around 1\_6 billion US\$

TURNKEY Above 1-5 billion US\$





The Company highlights that the direct and indirect impact of the pandemic could continue to have a material impact on the Company's business and results and the realization of the guidance for 2022.

### Solid foundation for a responsible future



#### LEADING EXPERIENCE

~360 years of cumulative operating experience

>500 floating solutions delivered over the last 60 years



#### ENERGY TRANSITION BUSINESS

Lowering carbon footprint of O&G

Investing in sustainable sources of energy



#### PREDICTABLE CASHFLOW

~US\$300 million avg. annual L&O net cash until 20501

Supporting transformation and shareholder returns



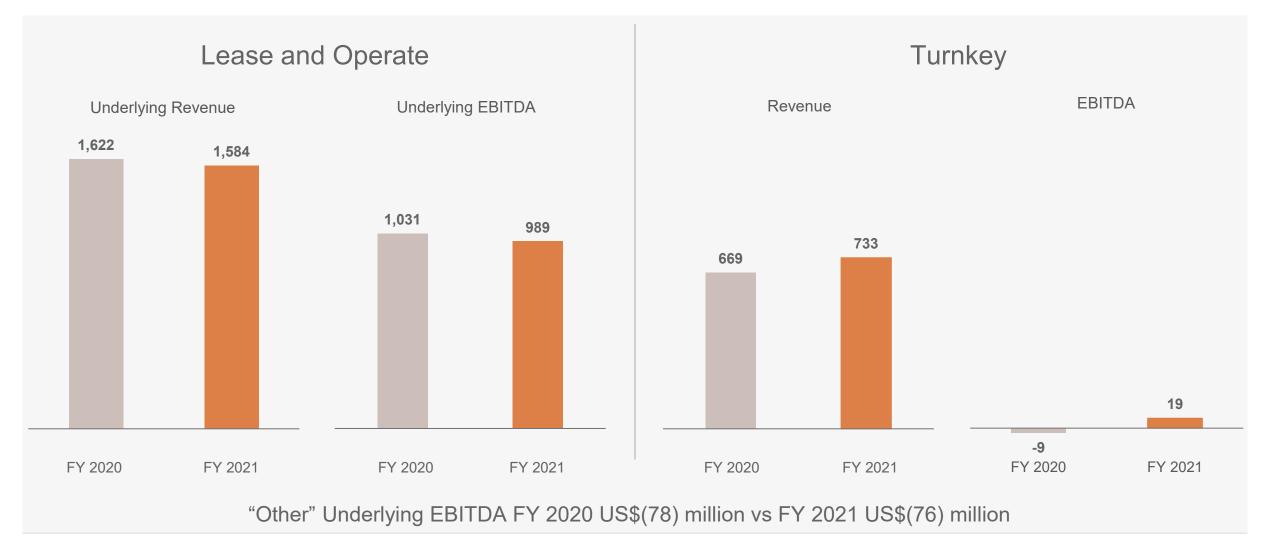




# **APPENDIX**



### Financial performance per segment Directional, US\$ millions





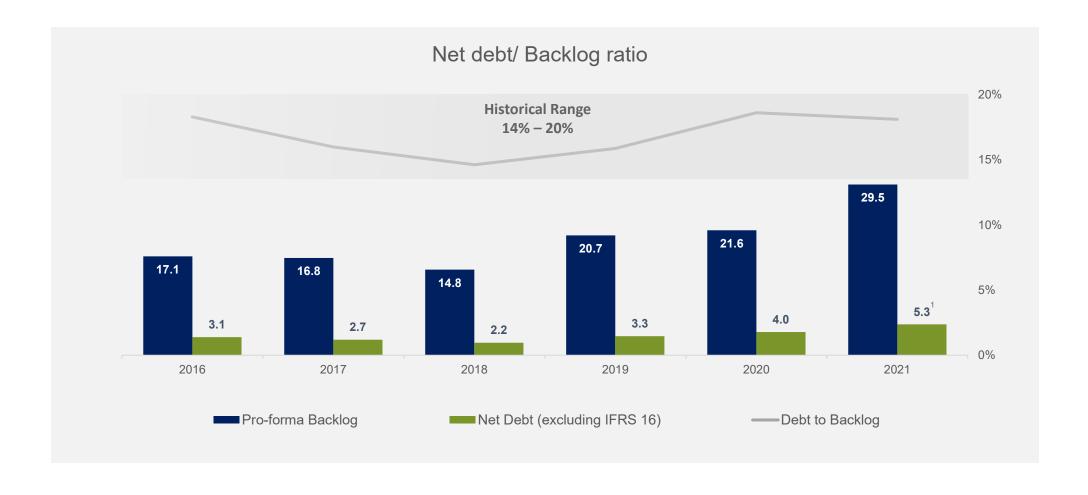
#### Debt supporting L&O projects Directional, US\$ billions





Simplified balance sheet to highlight L&O orientation, not to scale (1) Property, Plant & Equipment (including Right Of Use assets)

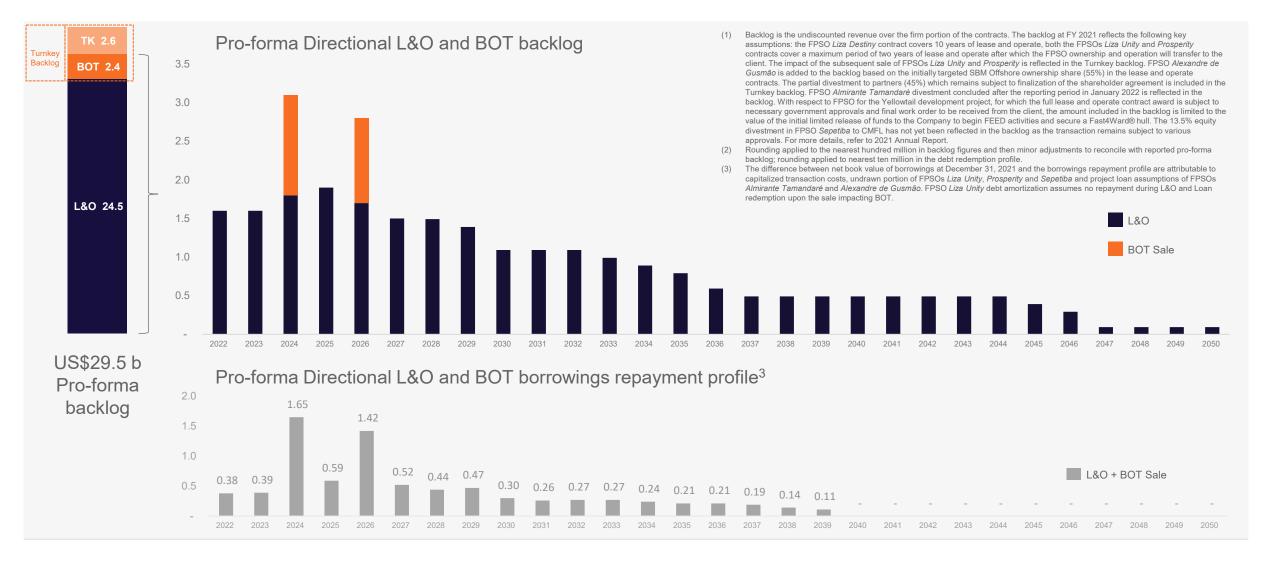
### Debt enables growth Directional, US\$ billions







### Pro-forma Backlog<sup>1</sup> and borrowings repayment Directional, US\$ billions<sup>2</sup>





### Group P&L and underlying items Directional, US\$ millions

#### **Group P&L**

US\$ millions	FY 2020	FY 2021	Variance
Revenue	2,368	2,242	(126)
Underlying Revenue	2,291	2,317	26
Gross Margin	540	570	30
Overheads	(207)	(206)	1
Other operating income / (expense)	(53)		53
Net impairment losses on financial and contract assets	(25)	2	27
EBIT	254	366	112
Depreciation, amortization and impairment	(767)	(483)	284
EBITDA	1,021	849	(172)
Underlying EBITDA	944	931	(13)
Net financing costs	(175)	(171)	4
Share of profit of equity-accounted investees	1	(1)	(2)
Income tax expense	(42)	(72)	(30)
Net Income attributable to shareholders	38	121	83
Underlying net income attributable to shareholders	125	126	1

#### **Directional underlying items**

US\$ millions	FY 2020	FY 2021	Impact P&L
Deep Panuke termination fee	77	(75)	Revenue
Subtotal Revenue impact	77	(75)	
Deep Panuke termination fee	77	(75)	Revenue
Conclusion of legacy issue in Switzerland	-	(8)	Other Operating Income/(expenses)
Subtotal EBITDA impact	77	(83)	
SBM Installer impairment	(57)	-	Depreciation & Impairment
Deep Panuke depreciation	(78)	78	Depreciation & Impairment
Other impairments	(29)	-	Depreciation & Impairment
Subtotal other impact	(164)	78	
Total Net Profit attr. to shareholders impact	(87)	(5)	



### Turnkey and Lease and Operate P&L Directional, US\$ millions

#### Turnkey

US\$ millions	FY 2020	FY 2021	Variance
Revenue	669	733	64
Gross Margin	48	93	45
EBIT	(100)	(1)	99
Depreciation, amortization and impairment	(91)	(20)	71
EBITDA	(9)	19	28

#### **Lease and Operate**

US\$ millions	FY 2020	FY 2021	Variance
Revenue	1,699	1,509	(190)
Underlying Revenue	1,622	1,584	(38)
Gross Margin	492	477	15
EBIT	438	452	14
Depreciation, amortization and impairment	(671)	(462)	209
EBITDA	1,108	914	(194)
Underlying EBITDA	1,031	989	(42)

#### Comments

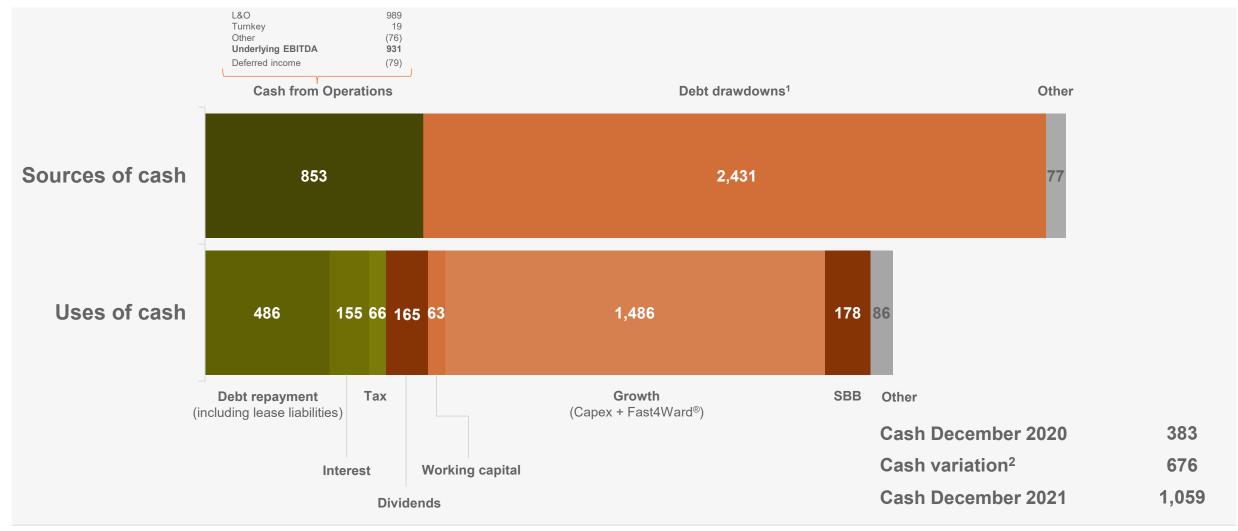
Ongoing Projects	Liza Unity, Prosperity, Sepetiba, Almirante Tamandaré, Alexandre de Gusmão, Yellowtail and other various business including PGL
D, A & I	SBM Installer impairment in 2020 of US\$(57) million
EBITDA	Comparative contribution of Johan Castberg turret project nearly offset by general ramp up and other Turnkey activities. 2020 negatively impacted by restructuring costs.

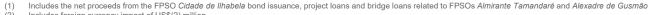
#### Comments

Vessels In/Out	Deep Panuke redelivery in 2020 and contract termination in 2021
D, A & I	Deep Panuke redelivery and associated depreciation in 2020
EBITDA	Deep Panuke redelivery in 2020 (2021 cash receipts already accounted for as accrued income at December 31, 2020)
Underlying EBITDA	Almost stable including Deep Panuke 2021 cash receipts. Impact from additional COVID-19 costs and maintenance and repair costs.
Underlying EBITDA Margin	FY 2021: 62.5% FY 2020: 63.6%



#### 2021 Sources and Uses of Cash Directional, US\$ millions





Includes foreign currency impact of US\$(2) million



### Balance Sheet Directional, US\$ millions

				Comments on variation
US\$ millions	31-Dec-2020	31-Dec-2021	Variance	
Property, plant & equipment and Intangibles	6,133	7,234	1,100	Capitalization of FPSO projects partially offset by depreciation over the period
Investment in associates and other financial assets	311	291	(20)	Reclassification of demobilization receivable to short term
Construction contracts	69	109	40	Progress on projects
Trade and other assets	997	995	(2)	Increase in Turnkey activity offset by (i) receipt of accrued income for Deep Panuke redelivery settlement and (ii) decrease in FX hedging instruments Marked-to-Market value
Cash and cash equivalents	383	1,059	676	See cash flow statement
Total assets	7,894	9,690	1,795	
Total equity	858	604	(254)	Mainly net income offset by dividends paid, share repurchase and decrease of hedging reserves
Borrowings and lease liabilities	4,476	6,460	1,984	Drawdowns on bridge loans, project financings and Cidade de Ilhabela project bond issuance.
Provisions	549	590	41	Local content penalty related to construction of FPSOs partially offset by demobilization provision release/consumption
Trade payables and other liabilities	1,617	1,719	103	Mainly increased Turnkey activity partly offset by hedging instruments IRS Marked-to-Market value increase
Deferred income	395	316	(78)	Release of deferred income on lease contracts with declining bareboat profile
Total equity and liabilities	7,894	9,690	1,795	



### Lease qualification and consolidation methods as of 31 December 2021, IFRS 10 & 11

Assets	Lease Contract Type	SBM Share %	Directional	IFRS
FPSO N'Goma	FL	50%	Proportional	Equity
FPSO Saxi Batuque	FL	50%	Proportional	Equity
FPSO Mondo	FL	50%	Proportional	Equity
FPSO Cidade de Ilhabela	FL	75%	Proportional	Full consolidation
FPSO Cidade de Maricá	FL	61%	Proportional	Full consolidation
FPSO Aseng	FL	60%	Proportional	Full consolidation
FPSO Cidade de Paraty	FL	63.13%	Proportional	Full consolidation
FPSO Cidade de Saquarema	FL	61%	Proportional	Full consolidation
FPSO Kikeh	FL	49%	Proportional	Equity
FPSO Sepetiba	FL	64.5%	Proportional	Full consolidation
FPSO Espirito Santo	FL	51%	Proportional	Full consolidation
FPSO Serpentina	-	60%	Proportional	Full consolidation
FPSO Almirante Tamandaré <sup>1</sup>	FL	100%	100%	Full consolidation
FPSO Alexandre de Gusmão	FL	100%	100%	Full consolidation
FPSO Capixaba	OL	100%	100%	Full consolidation
Thunder Hawk	OL	100%	100%	Full consolidation
FPSO Cidade de Anchieta	OL	100%	100%	Full consolidation
FPSO Liza Destiny	FL	100%	100%	Full consolidation
FPSO Liza Unity	FL	100%	100%	Full consolidation
FPSO Prosperity	FL	100%	100%	Full consolidation
PAENAL Yard	-	30%	Equity	Equity
Normand Installer	-	49.9%	Equity	Equity
SBM Installer <sup>2</sup>	-	100%	100%	Full consolidation

 <sup>55%</sup> SBM Share following the divestment to partners concluded after the closing period in January 2022
 The Company sold the vessel in January 2022

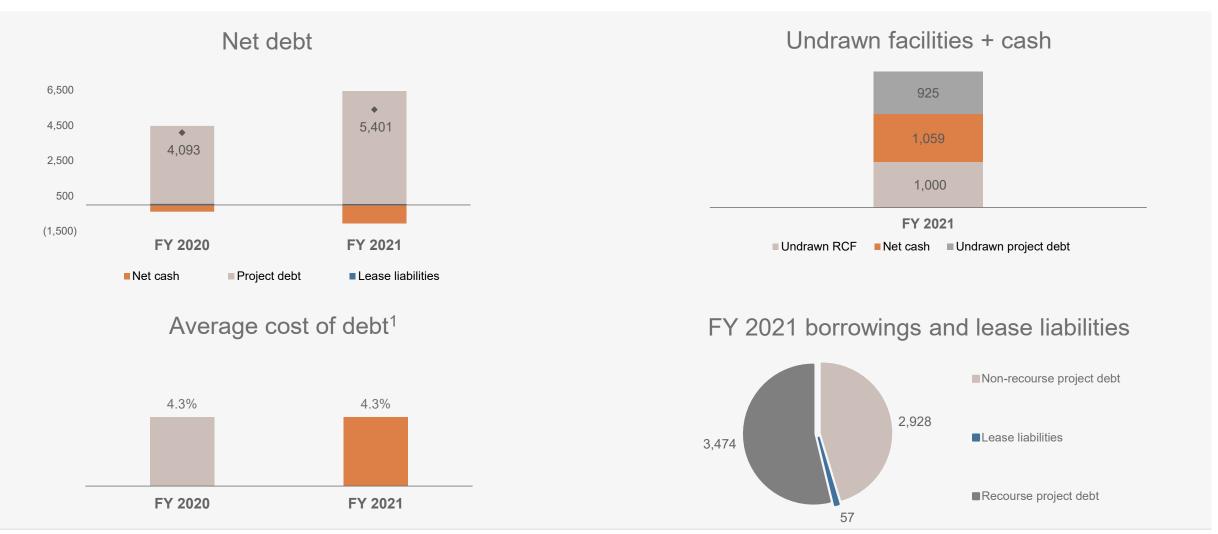


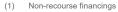
### External loans and borrowings Directional, US\$ millions

Net book value as of December 31, 2021	Full Amount	IFRS	Directional
PROJECT FINANCE FACILITIES DRAWN			
FPSO Cidade de Paraty	195	195	123
FPSO Cidade de Anchieta	239	239	239
FPSO Cidade de Ilhabela	805	805	604
FPSO N'Goma	325	-	162
Normand Installer	27	-	-
SBM Installer	48	48	48
FPSO Cidade de Maricá	908	908	554
FPSO Cidade de Saquarema	1,018	1,018	621
FPSO Liza Destiny	606	606	606
FPSO Liza Unity	966	966	966
FPSO Sepetiba	944	944	609
FPSO Prosperity	615	615	615
FPSO Almirante Tamandaré	635	635	635
FPSO Alexandre de Gusmão	620	620	620
Revolving Credit Facility and other	-	-	-
NET BOOK VALUE OF LOANS AND BORROWINGS	7,952	7,599	6,402



### Group net debt and borrowings Directional, US\$ millions







### Revolving Credit Facility Covenants

Key financial covenant		FY 2021	Definition <sup>1</sup>
Solvency ratio	> 25%	<b>√</b> 29%	IFRS Tangible net worth divided by total tangible IFRS assets
Interest cover ratio	> 4.0	<b>√</b> 5.5	Directional Underlying EBITDA divided by net interest payable
Lease backlog cover ratio	N/A	✓ US\$ 2.1bn	Represents maximum theoretical lending capacity, calculated as net present value of lease backlog divided by 1.5

**✓** All covenants are satisfied

<sup>(1)</sup> Further explanation on definitions and covenant calculations can be found in the Company's Annual Report 2021 section 4.3.24 borrowings and lease liabilities



### Sustainable Development Goals 2021 achievements

SDG	2021 COMPANY TARGETS	2021 ACTUAL			
3 GOOD HEALTH AND WELL-BEING	70% of targeted employees participating in health checks	75%	9 INDUSTRY, INNOVATION AND INFRASTRUCTURE	<ul> <li>Min. 50 % of the 2021 R&amp;D budget allocated to non-carbon technologies</li> <li>4 low carbon modules developed for Fast4Ward® catalogue</li> </ul>	60%
4 QUALITY EDUCATION			13 CLIMATE		
	• Establish an Offshore Energy & Industry Training Centre in Guyana	23% completion		<ul> <li>20% reduction of air travel related CO2 emissions versus</li> <li>2019</li> </ul>	61%
7 AFFORDABLE AND CLEANENERGY	<ul> <li>Mass of gas flared under SBM Account (1.6 MMscft/day)</li> <li>Average per unit</li> </ul>	1.66	14 LIFE BELOWWATER	Manage oil in water discharge to 50% below IOGP average	66%
	• 100% completed actions* based on 2020 sustainability reports	98%			
8 DECENT WORK AND ECONOMIC GROWTH	• 90% of identified high risk vendors responding to Human Rights screening	97%	⁵ Excl. FPSO Liza Desti	iny	
<b>111</b>	Total Recordable Injury Frequency Rate 0.18 or below	0.06			



### Sustainable Development Goals 2022 targets

#### SUSTAINABLE DEVELOPMENT GOALS: COMPANY TARGETS FOR 2022

SDG	TARGET AREA			
3 GOOD HEALTH AND WELL-BEING	• Employee Health and Well-being			
4 QUALITY EDUCATION	• Education for Sustainable Development	Climate change & energy transition awareness program for offshore community		
7 AFFORDABLE AND CLEAN ENERGY	• Scope 3 Emission Reduction	Operational Excellence on Gas Flared. Fleet average: 1.7 mmscf/d [Average per operational unit including FPSO Unity from July 2022 onwards]		
770	Energy Efficiency	• 100% Completed Office Sustainability Actions		
8 DECENT WORK AND ECONOMIC GROWTH	Social Performance	95% of Project Key Resources trained on human rights awareness and responsibilities		
<b>1</b>	Occupational Safety	Total Recordable Injury Frequency Rate 0.15 or below		



- Energy Transition & Decarbonization
- Min 50% of R&D budget allocated EU Taxonomy eligible activities
- Design of all electrical-drive FPSO as part of emissionZERO™ portfolio





- Climate Change Management
- Internal validation of targets in line with Net Zero ambition, applying a science-based approach



- Ensure Ocean Health & Protect Ecosystems
- · Manage Oil in Water Discharge to 50% below IOGP average
- Launch of an environmental data observation pilot program with identified partners

\* 70% of an employee base that is larger than in 2021 + an updated roadmap for SDG 3 to be delivered & approved in 2021



### Sustainable Development Goals Long-term targets

#### SUSTAINABLE DEVELOPMENT GOALS: LONG TERM TARGETS (BY 2030 UNLESS SPECIFIED OTHERWISE)

SDG TARGET AREA LONG TERM COMPANY TARGETS 3 GOOD HEALTH
AND WELL-BEING · Health and Well-being · A leader on Employee Health & Wellbeing Education for · Co-develop climate change & energy transition awareness Sustainable program for developing regions Development · Approved investment plans in support of Net Zero by no Access to Energy later than 2050 [Downstream Leased Assets installed base] Energy Efficiency · Project offices consume 100% of green energy 8 DECENT WORK AND • Fully embed human rights & social performance within the Human Rights company to achieve no harm • Top 10% performer in Occupational Safety Occupational Safety & Process Safety & Process Safety Events



- Human Rights
- Occupational Safety
   Process Safety
- Fully embed human rights & social performance within the company to achieve no harm
- Top 10% performer in Occupational Safety & Process Safety Events





- Energy Transition & Decarbonization
- >2GW FOW installed or under construction by 2030
- Offer the market with near zero emissions FPSO





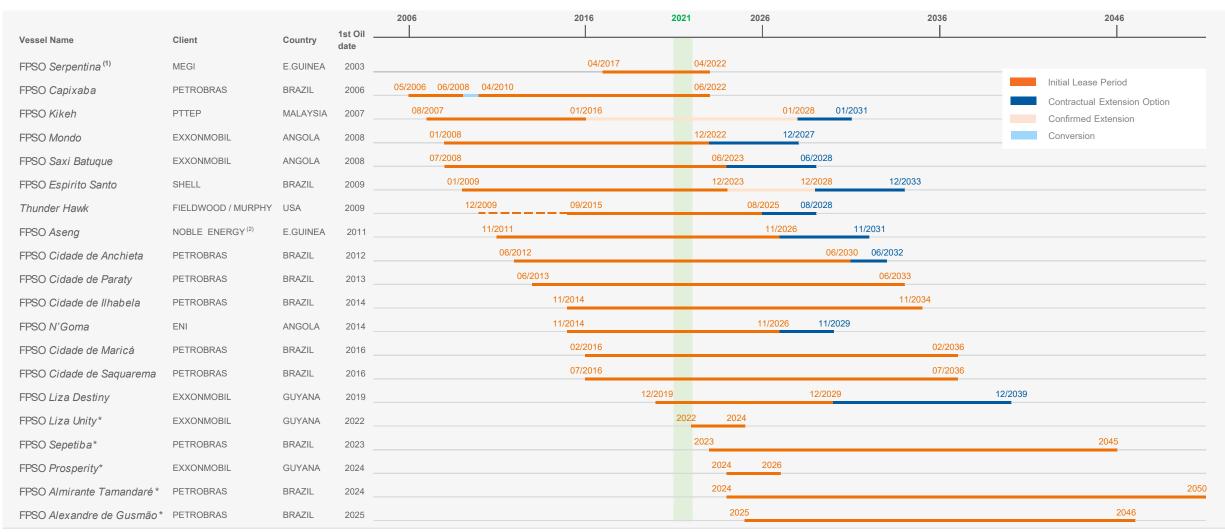
- Climate Change Management
- Run a strategy and action plan compatible with a transition to Net Zero by no later than 2050



- Ensure Ocean Health
   Protect Ecosystems
- Reduce Oil in Water Discharge Intensity to zero
- Develop Marine Diversity Intelligence & Improvement Framework, including target management



#### Lease and Operate portfolio

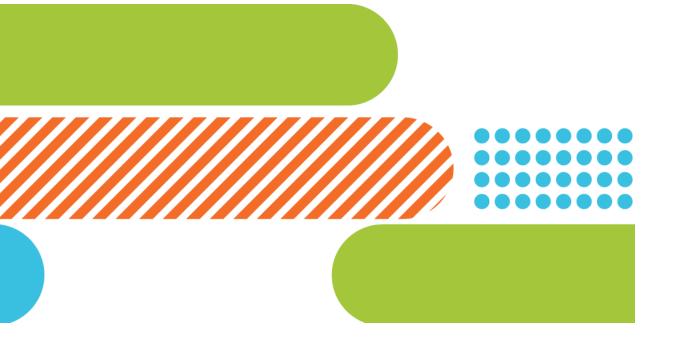


<sup>(1)</sup> FPSO Serpentina is owned by the client and is operated by Gepsing – a subsidiary between SBM Offshore (60%) and GEPetrol (40%)

<sup>(2)</sup> Noble Energy EG Limited is now a wholly-owned indirect subsidiary of Chevron Corporation \* Under construction



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