

SBM OFFSHORE FIRST QUARTER TRADING UPDATE

May 9, 2014

1Q14 REVENUE IN LINE WITH EXPECTATIONS

Highlights

- Year-to-date 2014 Directional¹ revenues in line with expectations at US\$782 million
- Directional¹ Backlog as of March 31, 2014 stands at US\$21.7 billion
- FPSO *Cidade de Ilhabela* module integration well underway at the Brasa yard outside Rio de Janeiro
- FPSO *Stones* Operations & Maintenance contract signed post-period
- US\$400 million financing for the Deep Panuke platform was secured from international banks
- Deep Panuke MOPU legal proceedings brought to a successful conclusion

Bruno Chabas, CEO of SBM Offshore commented:

"We have delivered a steady performance in the first quarter, with revenues in line with expectations. Tendering activity has accelerated, but we remain conservative in our view of the speed of project awards. The first module integration on *Cidade de Ilhabela* at Brasa was a major milestone for the yard and testament to SBM's commitment to the facility and to local content in Brazil. Additionally, we are pleased with the delivery of the brownfield *Kikeh* extension project, the outcome of the Deep Panuke settlement, and the additional US\$400 million in new financing.

The publication of the findings of our internal investigation into potentially improper sales practices was a significant step forward, and we now look to the public authorities to complete their work. SBM has striven to address compliance and ethical conduct, and I am proud of the way everyone at SBM has embraced this program. We recognize that our clients value our approach, and we look to the future with confidence."

Financial Highlights

in US\$ million	Directional ¹			IFRS		
	1Q 2014	1Q 2013*	% Change	1Q 2014	1Q 2013*	% Change
Revenue	782	814	-4%	1,251	972	29%
Turnkey	545	582	-6%	1,017	774	31%
Lease and Operate	237	232	2%	234	198	18%
Total Order Intake	244	8,055	NM	264	9,827	NM

in US\$ million	31-Mar-14			31-Dec-13*		
	31-Mar-14	31-Dec-13*	% Change	31-Mar-14	31-Dec-13*	% Change
Backlog	21,660	22,198	-2%			
Net Debt				3,811	3,400	12%

*Restated for the introduction of IFRS 10 and 11

Year-to-date 2014 Directional¹ revenue came to US\$782 million versus US\$814 million in the year-ago period due to strong performance in the Turnkey segment in the first half of 2013 and a different mix of Turnkey sales and JV interests in projects. Specifically, the first quarter of 2013 saw strong revenue contributions from the now completed *OSX 2* (turnkey sale), *Fram* and *Cidade de Paraty* projects, while in the first quarter of 2014 the new FPSO *Stones* project in the absence of a JV partner is not generating income under Directional¹ rules. Directional¹ Lease & Operate and Turnkey segment revenue came in at US\$237 million and US\$545 million respectively, up 2% and down 6% year-over-year.

Year-to-date 2014 IFRS revenue totalled US\$1,251 million versus US\$972 million in the year-ago period. Showing year-over-year improvements due to the effect of finance leases on FPSOs *Stones*, and *Cidade de Maricá & Saquarema*, IFRS Turnkey segment revenue came in at US\$1,017 million, up 31%. Following first oil of the FPSO *Cidade de Paraty*, Production Acceptance Notice of Deep Panuke, and despite the decommissioning of FPSOs *Brasil*

¹Directional view is a non-IFRS disclosure, which treats all leases as operating leases and consolidates the vessel joint ventures proportionally.

and *Kuito* IFRS Lease & Operate segment revenue came in at US\$234 million, up 18%. All of these lease contracts are treated under IAS 17 as outright sales projects with deferred payments.

Under new IFRS 10, 11 & 12 consolidation standards for joint ventures (JVs), reported net debt as of December 31, 2013 was restated from US\$2,691 million (previous IFRS) to US\$3,400 million (new IFRS). As of March 31, 2014 net debt under new IFRS standards increased to US\$3,811 million reflecting significant investments in the ongoing lease and operate projects under construction. It is worth noting that bank covenants will continue to be calculated based on prior IFRS standards, therefore the impact to SBM Offshore's covenants is neutral. The Company ended the quarter with cash and cash equivalent balances of US\$195 million versus US\$208 million at the end of 2013. Committed, undrawn credit facilities stood at US\$971 million, which compares to US\$1,142 million as of December 31, 2013.

Capital expenditure and investments on finance lease contracts through the first quarter of 2014 amounted to a combined total of US\$599 million.

On 2 May 2014, a US\$400 million loan for the financing of the Deep Panuke platform was secured from three international banks with the intention to launch a US Private Placement (USPP) in the second half of 2014.

IFRS 10, 11 & 12

New consolidation standards for joint ventures have been introduced as of January 1, 2014 ending proportional consolidation of JVs for SBM Offshore. As disclosed in its 2013 Annual Report, the Company is now required to account for its fully controlled JVs on a fully consolidated basis (mostly impacting all Brazilian FPSOs) and apply equity accounting to the Company's jointly controlled JVs (mostly Angolan FPSOs). These new standards (IFRS 10, 11 & 12) apply to the income statement, statement of financial position and cash flow statement.

This implementation has a limited impact on SBM Offshore's IFRS revenues and almost nil to net income attributable to shareholders. The Company's reported total asset value has increased significantly by approximately US\$1.6 billion. Included in today's press release are the Company's 2013 pro-forma financial statements.

To ensure that this change of consolidation rules under IFRS does not affect the understanding of the Company's performance, Directional¹ reporting will be based on proportional consolidation for all Lease & Operate contracts. Compared to previous Directional¹ reporting the change is limited to FPSOs *Aseng* and *Capixaba* previously fully consolidated and now proportionally consolidated as all other Lease & Operate contracts. This change to Directional¹ reporting led to a limited negative impact of US\$72 million and US\$35 million on FY13 Directional¹ Revenue and EBIT respectively (no impact on Directional¹ net income attributable to shareholders).

Effective January 1, 2014 SBM Directional¹ reporting principles are as follows:

- Directional¹ reporting represents an additional non-GAAP disclosure to IFRS reporting
- Directional¹ reporting assumes all lease contracts are classified as operating leases
- Directional¹ reporting assumes all JVs related to lease contracts are consolidated on a proportional basis
- Directional¹ reporting is limited to restating the consolidated income statement however no restatement of the statement of financial position is made

A summary of the main effects of IFRS 10, 11 & 12 for 2013 are as follows:

	New Directional ¹	Directional ¹	New IFRS	IFRS
<i>in US\$ million</i>	2013	2013	2013	2013
Revenue	3,373	3,445	4,584	4,803
EBIT	63	98	188	293
Net Income attributable to shareholders	(58)	(58)	114	111
<i>in US\$ million</i>	31-Dec-13	31-Dec-13	31-Dec-13	31-Dec-13
Backlog	22,198	23,025		
Gross Debt			3,608	2,890
Total Assets			8,692	7,118
Total Equity			2,887	2,135

¹Directional view is a non-IFRS disclosure, which treats all leases as operating leases and consolidates the vessel joint ventures proportionally.

Project Review

FPSO Cidade de Ilhabela (Brazil)

Integration of the process modules for *FPSO Cidade de Ilhabela* has progressed at the Brasa yard in Brazil with the successful completion of the first lifting campaign achieved using the Pelicano 1 heavy lift floating crane. Start-up of the facility continues to be expected in the second half of 2014.

FPSOs Cidade de Maricá & Saquarema (Brazil)

Construction of *Cidade de Maricá & Saquarema* has progressed with refurbishment and conversion continuing at the shipyard in China. Fabrication of the modules is concurrently taking place in Brazil. Start-up of the facilities continues to be expected at the end of 2015 and early 2016 respectively.

FPSO Stones (US Gulf of Mexico)

Construction of *FPSO Stones* progressed, with refurbishment and conversion continuing at the shipyard in Singapore. The Operations & Maintenance contract was signed between SBM Offshore and Shell Offshore Inc. post-period. When installed at almost 3 kilometers of water depth, the *FPSO Stones* will be the deepest offshore production facility of any type in the world. Start-up of the facility continues to be expected in the first half of 2016.

FPSO N'Goma (Angola)

Construction of *FPSO N'Goma* progressed, with refurbishment and conversion at the shipyard in Singapore completed. The vessel left the quayside in Singapore in early May and set sail for Angola where conversion will be completed at the company's JV Paenal yard and start-up of the facility is expected in the second half of 2014.

FPSO Kikeh (Malaysia)

SBM Offshore and its joint venture partner MISC Bhd achieved a key milestone recently with the start-up of the Siakap North-Petai (SNP) field through a tie-back to the Kikeh FPSO.

The SNP field, a unitized development operated by Murphy Sabah Oil Co.,Ltd (Murphy), is located offshore Malaysia in water depth of approximately 1,300 metres. Murphy announced first oil production from the SNP field on February 27, 2014.

The event is an important milestone for a project that commenced in January 2012 at SBM Offshore's Kuala Lumpur office and involved the fabrication and offshore lifting of four new modules and approximately 340,000 man-hours of offshore construction and commissioning work done on a live FPSO.

Turrets Mooring Systems

The three large complex turrets for Prelude FLNG, Quad 204 and Ichthys are progressing well and on schedule at their respective stages of completion. Fabrication work on Prelude FLNG is progressing in Dubai, with expected delivery at the end of 2014. Integration of Quad 204 with the vessel continues in South Korea, with expected delivery in the first half of 2014. Engineering, procurement and construction of the Ichthys turret continue to progress at the yard in Singapore, with expected delivery in the first half of 2015.

Decommissioning

FPSO Brasil

Successful end of production of the vessel was completed during the first quarter after over eleven years of operations for Petrobras in Brazil. Decommissioning activities have commenced and are expected to be completed during the third quarter of 2014. Future conversion opportunities for the vessel are limited and she will be considered for scrapping.

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FPSO Kuito

Decommissioning of the vessel is in progress and expected to be completed during the third quarter of 2014 after over fourteen years of operations for Chevron in Angola. Future conversion opportunities for the vessel are limited and she will be considered for scrapping.

Post-Period Events

Deep Panuke (Canada)

SBM Offshore and Encana have amicably settled claims arising from the Deep Panuke project offshore Nova Scotia. Under the pertinent arrangements, SBM Offshore will receive an increased lease rate. The legal proceedings commenced will be dismissed.

SBM Offshore do Brasil Advisory Board

Eduardo Eugenio Gouvêa Vieira has been appointed as President of the Company's Advisory Board in Brazil. The Gouvêa Vieira family is one of the pioneers of the oil industry in Brazil and Mr. Gouvêa Vieira currently serves as President of the Federation of Industries of the State of Rio de Janeiro (FIRJAN).

Divestment Update

The Company continues to market the DSCV *SBM Installer*, a newbuild Diving Support and Construction Vessel (DSCV). The FPSO *Falcon* and VLCC *Alba* remain held for sale and the disposal of the last of three Monaco office buildings is progressing.

Directional¹ Backlog

Directional¹ Backlog as of March 31, 2014 was US\$21.7 billion.

Compliance

The internal investigation into potentially improper sales practices has been concluded, and on April 2, 2014 SBM Offshore published the findings of its internal investigation. The Company remains in active dialogue with the relevant authorities and more information on the progress of our discussions with them will be reported in due course.

Outlook and Guidance

Following the implementation of IFRS 10, 11 & 12 in early 2014, Directional¹ reporting has been adjusted by approximately US\$100 million of reported revenue to reflect all vessel JVs on a proportionally consolidated basis. The adjustment relates exclusively to FPSOs *Aseng* (60% SBM share) and *Capixaba* (80% SBM share), which previously were fully consolidated and are now only proportionally consolidated. This results in an otherwise unchanged 2014 Directional¹ revenue outlook of US\$3.3 billion, of which US\$2.3 billion is expected in the Turnkey and US\$1.0 billion in the Lease & Operate segments.

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Conference Call

SBM Offshore has scheduled a conference call followed by a Q&A session at 9:00 Central European Time on Friday, May 9, 2014.

The call will be hosted by Bruno Chabas (CEO) and Peter van Rossum (CFO). Interested parties are invited to listen to the call by dialling +31 20 794 8485 in the Netherlands, +44 207 190 1595 in the UK or +1 480 629 9822 in the US and using access ID 4680542.

A replay will be available shortly after the end of the conference call. Interested parties can listen to the replay by dialling +44 207 959 6720 and using access code 4680542 for up to 10 days.

Financial Calendar	Date	Year
Half-Year 2014 Results - Press Release	August 7	2014
Trading Update Q3 2014 - Press Release	November 13	2014
Full-Year 2014 Results - Press Release	February 5	2015
Publication of AGM Agenda	March 3	2015
Annual General Meeting of Shareholders	April 15	2015
Trading Update Q1 2015 - Press Release	May 8	2015
Half-Year 2015 Results - Press Release	August 6	2015
Trading Update Q3 2015 - Press Release	November 12	2015

Corporate Profile

SBM Offshore N.V. is a listed holding company that is headquartered in Schiedam. It holds direct and indirect interests in other companies that collectively with SBM Offshore N.V. form the SBM Offshore group ("the Company").

SBM Offshore provides floating production solutions to the offshore energy industry, over the full product life-cycle. The Company is market leading in leased floating production systems with multiple units currently in operation, and has unrivalled operational experience in this field. The Company's main activities are the design, supply, installation, operation and the life extension of Floating Production, Storage and Offloading (FPSO) vessels. These are either owned and operated by SBM Offshore and leased to its clients or supplied on a turnkey sale basis.

Group companies employ over 9,600 people worldwide, who are spread over five execution centers, eleven operational shore bases, several construction yards and the offshore fleet of vessels. Please visit our website at www.sbmoffshore.com.

The companies in which SBM Offshore N.V. directly and indirectly owns investments are separate entities. In this communication "SBM Offshore" is sometimes used for convenience where references are made to SBM Offshore N.V. and its subsidiaries in general, or where no useful purpose is served by identifying the particular company or companies.

The Management Board
Schiedam, May 9, 2014

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Disclaimer

Some of the statements contained in this release that are not historical facts are statements of future expectations and other forward-looking statements based on management's current views and assumptions and involve known and unknown risks and uncertainties that could cause actual results, performance, or events to differ materially from those in such statements. Such forward-looking statements are subject to various risks and uncertainties, which may cause actual results and performance of the Company's business to differ materially and adversely from the forward-looking statements. Certain such forward-looking statements can be identified by the use of forward-looking terminology such as "believes", "may", "will", "should", "would be", "expects" or "anticipates" or similar expressions, or the negative thereof, or other variations thereof, or comparable terminology, or by discussions of strategy, plans, or intentions. Should one or more of these risks or uncertainties materialize, or should underlying assumptions prove incorrect, actual results may vary materially from those described in this release as anticipated, believed, or expected. SBM Offshore NV does not intend, and does not assume any obligation, to update any industry information or forward-looking statements set forth in this release to reflect subsequent events or circumstances.

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Pro Forma FY 2013 Consolidated Statement of Financial Position

	Proforma IFRS 10 & 11 restated 2013	IFRS 10&11 Impact	Audited 2013
<i>Figures are expressed in millions of US\$ and may not add up due to rounding</i>			
ASSETS			
Property, plant and equipment	2,055	(31)	2,023
Intangible assets	30	0	30
Investment in associates	242	(242)	-
Other financial assets	2,394	(872)	1,522
Deferred tax assets	25	0	25
Derivative fin instruments	55	(0)	54
Total non-current assets	4,800	(1,145)	3,654
Inventories	16	11	27
Trade and other receivable	1,152	67	1,218
Income tax receivable	10	0	10
Construction work-in-progress	2,221	(488)	1,733
Derivative financial instruments	109	(11)	98
Cash and cash equivalents	208	(8)	200
Assets held for sale	177	0	177
Total current assets	3,892	(429)	3,463
TOTAL ASSETS	8,692	(1,574)	7,118
EQUITY AND LIABILITIES			
Equity attributable to shareholders of the parent company	2,039	25	2,064
Non-controlling interests	848	(777)	71
TOTAL EQUITY	2,887	(752)	2,135
Loans and borrowings	3,205	(691)	2,514
Deferrals	265	(120)	145
Provisions	84	3	87
Deferred tax liabilities	11	23	34
Derivative financial instruments	134	(9)	125
Total non-current liabilities	3,698	(793)	2,905
Loans and borrowings	403	(27)	376
Provisions	59	5	64
Trade and other payables	1,496	5	1,501
Corporate Income Tax	53	1	54
Derivative financial instruments	96	(14)	82
Liabilities held for sale	-	-	-
Total current liabilities	2,107	(29)	2,078
TOTAL EQUITY AND LIABILITIES	8,692	(1,574)	7,118

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Pro Forma FY 2013 Consolidated Income Statement

Consolidated income statement (1/2)

	Proforma IFRS 10 & 11 restated 2013	IFRS 10&11 Impact	Audited 2013
<i>Figures are expressed in millions of US\$ and may not add up due to rounding</i>			
Revenue	4,584	218	4,803
Cost of Sales	(4,206)	(113)	(4,319)
Gross Margin	379	105	484
Other operating income	27	0	28
Selling and marketing expenses	(34)	(0)	(34)
General and administrative expenses	(160)	(0)	(161)
Research & development expenses	(23)	0	(23)
Operating Profit (EBIT)	188	105	293
Financial income			26
Financial expenses			(126)
Net financing costs	(112)	11	(100)
Share of profit in associates	153	(151)	1
Profit Before Tax	229	(35)	194
Income tax expenses	(54)	(26)	(80)
Profit	175	(61)	114

Consolidated income statement (2/2)

	Proforma IFRS 10 & 11 restated 2013	IFRS 10&11 Impact	Audited 2013
<i>Figures are expressed in millions of US\$ and may not add up due to rounding</i>			
Attributable to shareholders of the parent company	114	(3)	111
Attributable to minority interests	61	(58)	3
PROFIT	175	(61)	114

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Pro Forma FY 2013 Directional¹ Income Statement

FY2013	Proforma	Impact	
<i>Figures are expressed in millions of US\$ and may not add up due to rounding</i>	New Directional	New Directional	Directional
Total Revenues	3,373	72	3,445
Lease and Operate			
Third parties revenues	1,006	72	1,078
Gross Margin	(181)	27	(154)
EBIT	(204)	27	(177)
Deprec., amort. and impairment	(441)	(21)	(463)
EBITDA	237	48	285
Turnkey			
Third parties revenues	2,367	-	2,367
Gross Margin	435	8	443
EBIT	288	8	296
Deprec., amort. and impairment	(15)	(1)	(16)
EBITDA	303	10	312
Other			
Other operating income	33	-	33
Selling & marketing expenses	(0)	-	(0)
General & administrative expenses	(53)	-	(53)
Research & development expenses	-	-	-
EBIT	(21)	-	(21)
Total EBIT	63	35	98
Total EBITDA	520	58	577
Net financing costs	(80)	(20)	(100)
Income from associated companies	11	(10)	1
Income tax expense	(52)	(2)	(54)
Profit/(Loss)	(58)	3	(55)
Non controlling interests	(0)	3	3

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Detailed Impact Analysis of IFRS 10 and 11

Joint Ventures	Lease Contract Type	SBM share %	New Directional ¹	Old Directional ¹	New IFRS	Old IFRS
FPSO <i>N'Goma</i>	FL	50%	Proportional	Proportional	Equity	Proportional
FPSO <i>Saxi</i>	FL	50%	Proportional	Proportional	Equity	Proportional
FPSO <i>Mondo</i>	FL	50%	Proportional	Proportional	Equity	Proportional
FPSO <i>Cdde de Ilhabela</i>	FL	62.25%	Proportional	Proportional	Full consolidation	Proportional
FPSO <i>Cdde de Maricá</i>	FL	56%	Proportional	Proportional	Full consolidation	Proportional
FPSO <i>Aseng</i>	FL	60%	Proportional	Full consolidation	Full consolidation	Full consolidation
FPSO <i>Cdde de Paraty</i>	FL	50.5%	Proportional	Proportional	Full consolidation	Proportional
FPSO <i>Cdde de Saquarema</i>	FL	56%	Proportional	Proportional	Full consolidation	Proportional
FPSO <i>Kikeh</i>	FL	49%	Proportional	Proportional	Equity	Proportional
FPSO <i>Capixaba</i>	OL	80%	Proportional	Full consolidation	Full consolidation	Full consolidation
FPSO <i>Espirito Santo</i>	OL	51%	Proportional	Proportional	Full consolidation	Proportional
FPSO <i>Brasil</i>	OL	51%	Proportional	Proportional	Full consolidation	Proportional
<i>Yetagun</i>	OL	75%	Proportional	Proportional	Full consolidation	Proportional
<i>Nkossa II</i>	OL	50%	Proportional	Proportional	Equity	Proportional

²Kikeh lease classification changed from OL to FL effective 1Q14.

NOTE: Deep Panuke, Thunderhawk and FPSOs *Stones*, *Cidade de Anchieta*, *Marlim Sul* are fully owned by SBM, thus not considered as JV and fully consolidated.

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